



RedBuilt LLC

www.redbuilt.com



• **Company:** RedBuilt LLC is the leading innovator and supplier of patented engineered wood products

• **Location:** Boise, ID

• **Industry:** Manufacturing, Architecture/Design

• **Industry:** SAP, PeopleSoft

“We share the vision NetSuite has that the cloud is the future of information systems, particularly those who don't have endless resources to hire and retain top-tier IT talent. At just a fraction of the cost of keeping SAP, NetSuite provides us a solution that is much more flexible and dynamic.”

— Kurt Liebich
CEO, RedBuilt LLC

Leading Commercial Construction Manufacturer Switches From SAP to NetSuite ERP in Just 86 Days; TCO Nearly \$300,000 Lower With NetSuite

Challenges:

- Company had long used SAP, but solution was inflexible and inappropriate for the custom demands of commercial clients
- SAP provided limited visibility and created manual overhead for all change orders
- RedBuilt, formerly the Commercial Division of Trus Joist, became independent from corporate parent Weyerhaeuser in August 2009 and needed own enterprise solution
- Rapid turnaround required, as former corporate parent would terminate access to SAP just six months after independence
- New company wanted to avoid the high cost of on-premise solutions, including the need for dedicated IT support staff.

Solution:

- RedBuilt had been NetSuite CRM user since 2002
- NetSuite now managing all corporate office activity as well as production plants in four cities
- Customizable NetSuite solution supports rapid changes in work orders and materials much more easily than previous software
- Payroll and expenses easily transitioned from previous PeopleSoft implementation
- Inventory management, sales, marketing, reporting, and analysis all handled in NetSuite
- Dashboards provide management with real-time insight, instead of outdated reporting.

Results:

- RedBuilt LLC is one of the largest companies to switch from SAP to NetSuite ERP
- Avoiding \$275,000 in annual salary costs for SAP and database administrators
- First-year costs with NetSuite are just half of what company would spend to stay with SAP
- Transition from SAP to NetSuite completed in just 86 days
- Employees maintained ease-of-use and continuity with the familiar NetSuite interface.

Find out more: contact NetSuite Inc. at 1 877 NETSUITE or visit www.netsuite.com